Webinar - 29/10/2018

THE EU DEVELOPMENT COOPERATION POLICY
What business opportunities for SMEs?

Event organized by

CAMERA DI COMMERCIO
INDUSTRIA ARTIGIANATO E AGRICOLTURA
DI TORINO

In collaboration with

CENTRO ESTERO INTERNAZIONALIZZAZIONE
PIEMONTE Agency for Investments, Export and Tourism
Promoted by Regione Piemonte and Chambers of Commerce

In the framework of the project

SESAM

With the support of

Commission européenne

EU development policy seeks to foster the sustainable development of developing countries, with the primary aim of eradicating poverty.
It is a cornerstone of EU relations with the outside world and contributes to the objectives of EU external action – alongside foreign, security and trade policy (and international aspects of other policies like environment, agriculture and fisheries).
Providing over 50% of all global development aid, the EU and its Member States are collectively the world's leading donor.

The EU combines **different types of support** to countries in need.
It provides funding in the form of **grants** to support projects and organisations furthering its development objectives.
It also offers **public contracts** and provides budget and sector support.

- **Grants** are direct financial contributions provided to organisations, or to projects carried out by them. Most of the time, the Commission attributes them through calls for proposals.
- **Contracts** are awarded through tendering procedures to purchase services, supplies or works.

Both contracts and grants are awarded for activities contributing to specific development goals.

During the 45 minutes session of the webinar we will analyze the business opportunities arising from this allocation of EU funds for development & cooperation actions directed to extra EU countries - for the procurement of consulting services, supplies and works as well as for project financing opportunities.

SESAM project
The webinar is organized in the framework of the SESAM project (www.sesamproject.eu). The project was initiated in 2017 and it provided knowledge and support that are necessary for a successful participation in public procurement within European Union.

Speaker
Giada Rapalino
EU Public procurement expert at Erreffe s.a.s

Working language
English

Time
The webinar will start at 10.30 a.m. (UTC+1), on 29 October 2018

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Registration
The participation is free of charge.
Registration is required through: www.to.camcom.it/webinar-eu-tender

After the registration you will receive a direct link to participate to the webinar.

If it is the first time you attend a meeting, it is recommended to check the computer's ability to participate by running a test connection to this link: https://icwebconf01.infocamere.it/testconnection.cfm

Information
Diego Albesano
Camera di commercio di Torino
Settore Sviluppo Competitività e Internazionalizzazione
Tel.: +39 011 5716341
E-mail: d.albesano@to.camcom.it