

# “MENTORING FOR INTERNATIONAL GROWTH”

## Mentor profiles 2023

### Partners



## MENTORING D'IMPRESA GRATUITO SU MERCATI ESTERI - 30 ORE

### TROVA IL TUO MENTOR



sei un imprenditore o manager d'azienda piemontese



sei interessato a migliorare le tue vendite all'estero o il tuo prodotto



sei interessato ad avere una consulenza gratuita di 30 ore da un Mentor


Il **MENTOR**: è un professionista italiano che vive e lavora all'estero in grandi multinazionali. Per un senso di “give back” verso il proprio territorio, si mette a disposizione, gratuitamente, per condividere al sua esperienza e consigliare un imprenditore della sua regione.



#### Sei interessato?

 consulta i 40 profili, opzionando la modalità full screen della presentazione e poi cliccando sull'icona di LinkedIn per visionare il profilo completo

 opziona fino a 3 Mentor

 candidati entro il 23 novembre 2023

1 France



### Roberto Agnoli

Independent Consultant  
(Previously CCO and VP Global Services)

#### Ambiti di esperienza professionale

General Management, Product and Services Development, Sales and Marketing, Business Development, Start-up ecosystem

#### Settori di esperienza professionale

Information & Communication Technologies



France, USA, Worldwide

2 USA



### Anna Andreis

SVP, Group Director McCann NY - Global Sustainability Practice Lead, MW

#### Ambiti di esperienza professionale

Brand Development & Positioning, Marketing

#### Settori di esperienza professionale

Beauty & Personal Care, Consumer Goods & Appliances, Food & Beverage, Media & Entertainment, Pharmaceutical, Sustainability, Financial Services



USA, Italia

3 France



### Fabrizio Anzalone

Managing Director SCM Group France

#### Ambiti di esperienza professionale

Product Development & Engineering, Sales, Business Development, Management, Human Resources

#### Settori di esperienza professionale

Automotive, Manufacturing & Machinery



Brazil, Argentina, Russia, India, USA, France

4 China



### Nicola Autano

Industrial Site Director  
DiaSorin

#### Ambiti di esperienza professionale

Manufacturing Setup & Startup, Product Development & Engineering, Project Management, Validation & Pharma Production

#### Settori di esperienza professionale

Manufacturing & Machinery, Pharmaceutical, Life Sciences & Medical Devices



China, USA, EU

5

USA



## Emanuela Balleria

Senior Director  
BioMarin Pharmaceutical

### Ambiti di esperienza professionale

Brand Development & Positioning, Marketing, Management

### Settori di esperienza professionale

Pharmaceutical, Life Sciences & Medical Devices



US, Canada, Europe, Middle East, Latin America, Asia Pacific.

6

Italy



## Gianluca Bisceglie

Director of Finance And Administration  
@Telsy

### Ambiti di esperienza professionale

Product Development & Engineering, Digital Innovation, Brand Development & Positioning, Digital Marketing, Business Development, Project Management, Finance, Funding, Management

### Settori di esperienza professionale

Information & Communication Technologies, Investment management



Germany, UK, UAE, Italy, Russia, USA

7

USA



## Arrigo Bodda

Angel Investor  
Strategy Consultant  
HR and HRTech Advisor

### Ambiti di esperienza professionale

Angel Investing, Business Development, International Human Resources

### Settori di esperienza professionale

Automotive, Design (i.e. interior design, furniture, etc.), Food & Food ingredients, Media & Entertainment



USA, Worldwide

8

Bahrain



## Alberto Boffa Bes

Sales Management @Beamit

### Ambiti di esperienza professionale

Sales, Marketing, Business Development

### Settori di esperienza professionale

Automotive, Food & Beverage, Manufacturing & Machinery



Sub-Saharan Africa and Middle East

9 United Arab Emirates



### Luigi Bologna

General Manager at Dyson

#### Ambiti di esperienza professionale

Sales, E-commerce, Brand Development & Positioning, Marketing, Digital Marketing, Business Development, Finance, Management, Human Resources

#### Settori di esperienza professionale

Beauty & Personal Care, Consumer Goods & Appliances



UAE, Italy

10 South Africa



### Alberto Borello

Operations manager at Fountain Green Energy

#### Ambiti di esperienza professionale

Product Development & Engineering, Business Development, Project Management, Management

#### Settori di esperienza professionale

Clean Technologies & Renewable Energies, Environment, Waste Management & Water Treatment, Infrastructures & Construction



South Africa, Italy, Brazil

11 Thailand



### Pietro Borsano

Attorney at law

Advising Asia - Business & Legal Consulting Co., Ltd.

#### Ambiti di esperienza professionale

Digital Innovation, Marketing, Business Development, Project Management

#### Settori di esperienza professionale

Automotive, Manufacturing & Machinery, Marine / Naval Industry, Plastics & Chemicals



China, Thailand, Malaysia, Viet Nam, Myanmar, Indonesia, Singapore

12 USA



### Enrico Bracalente

Director, Product Management - Dell Technologies

#### Ambiti di esperienza professionale

Product Development & Engineering, Sales, Marketing, Business Development, Project Management, Product Lifecycle Management

#### Settori di esperienza professionale

Consumer Goods & Appliances, Information & Communication Technologies, Computer Software and Hardware, Semiconductors



USA, Worldwide

13 USA



## Elisa Calvo Tone

Director at Framatome

### Ambiti di esperienza professionale

Product Development & Engineering, Sales, Business Development, Management

### Settori di esperienza professionale

Clean Technologies & Renewable Energies, Nuclear



USA, France

14 USA



## Paolo Carollo

Head US East Region, Geocycle - Holcim

### Ambiti di esperienza professionale

Project Development, Start ups & First of a kind, International Technology licensing, Supply Chain design, Carbon Transition, Strategy, Profit & Loss management, Project Finance, Operational Excellence, Business Development, Finance.

### Settori di esperienza professionale

Construction Materials, Clean Technologies & Renewable Energies, Recycling & Circular Solutions, EPC, Chemicals



North America

15 Belgium



## Michele Cimmino

Business Development Director at IQVIA

### Ambiti di esperienza professionale

Sales, Marketing, Public Relations, Business Development, Management

### Settori di esperienza professionale

Information & Communication Technologies, Pharmaceutical, Life Sciences & Medical Devices



Europe, EMEA, Asia

16 Brazil



### Luca Ciriaco

Manager @ Cyrius Consulting

#### Ambiti di esperienza professionale

Procurement / Purchasing & Supply Chain Management, Product Development & Engineering, Production, Quality Management, Digital Innovation, Business Development, Project Management, Management

#### Settori di esperienza professionale

Additive Manufacturing & Robotics, Automotive, Information & Communication Technologies, Manufacturing & Machinery



Brazil, Mexico, Italy

17 USA



### Rob Dolci

Head of Digital Satellite Enel X & Battery Storage Solutions

#### Ambiti di esperienza professionale

Product Development & Engineering, Production, Quality Management, Digital Innovation, Marketing, Business Development

#### Settori di esperienza professionale

Additive Manufacturing & Robotics, Automotive, Clean Technologies & Renewable Energies



UK, Italy, USA

18 Italy



### Massimo De Piccoli

Chief Operating Officer & Technical Manager @ Baomarc Automotive Solutions SpA

#### Ambiti di esperienza professionale

Procurement / Purchasing & Supply Chain Management, Product Development & Engineering, Production, Digital Innovation, Public Relations, Project Management, Management

#### Settori di esperienza professionale

Automotive



Cina, India, Messico

19

USA



### Ilaria Dutto

Marketing General Manager,  
East Coast Region at Eataly USA

#### Ambiti di esperienza professionale

Brand Development & Positioning, Marketing, Public Relations, Project Management, Management

#### Settori di esperienza professionale

Food & Beverage



USA

20 Switzerland



### Luca Ecari

Business Insights & Analytics Director  
at KENVUE

#### Ambiti di esperienza professionale

Production, Digital Innovation, E-commerce, Project Management, Management

#### Settori di esperienza professionale

Beauty & Personal Care, Consumer Goods & Appliances, Food & Beverage, Pharmaceutical, Life Sciences & Medical Devices



Worldwide

21

Italy



### Alessandro Fiorito

Global Head of Operations at  
Eurotech

#### Ambiti di esperienza professionale

Business Management / Operations / Procurement & Supply Chain Management / Product Development & Engineering / Quality Management / Project Management

#### Settori di esperienza professionale

Automotive, Information & Communication Technologies



UK, South Africa,  
China



22 USA



### Matteo Gallina

Digital Engineering Practice Leader for Americas - Information Services Group (ISG)

#### Ambiti di esperienza professionale

Digital Transformation, Information Technology, Product Development & Engineering, Finance, Purchasing & Supply Chain, Project Management

#### Settori di esperienza professionale

Digital and Information Technology, Utilities, Automotive and Industrial Manufacturing



USA

23 Thailand



### Carlo Gardella

Managing Partner  
Advising Asia Business & Legal Consulting Co.,Ltd.

#### Ambiti di esperienza professionale

Marketing, Business Development, Management; Sales , Market entry

#### Settori di esperienza professionale

Automotive, Food & Beverage, Imballaggio flessibile, Manufacturing & Machinery, Pharmaceutical,Naval industry



Thailandia,Indonesia, India, Vietnam, Singapore, China

24 Italy



### Davide Gentile

Sales and Business Development Manager - USA - Europe at Baglioni S.p.a.

#### Ambiti di esperienza professionale

Product Development & Engineering, Production, Sales, Brand Development & Positioning, Business Development, Project Management, Management

#### Settori di esperienza professionale

Manufacturing & Machinery



USA, China, Italy

25 USA



### Elisa George

Founder of ALLORA and Chief Marketing Officer for CPG brands

#### Ambiti di esperienza professionale

Digital Innovation, E-commerce, Brand Development & Positioning, Marketing, Digital Marketing, Public Relations, Management

#### Settori di esperienza professionale

Beauty & Personal Care, Consumer Goods & Appliances, Food & Beverage, Media & Entertainment



USA, Worldwide

26

Brazil



## Fabrizio Gibin

Manager @ Enel Green Power

### Ambiti di esperienza professionale

Power Plant Engineering & Construction and Operation & Maintenance

### Settori di esperienza professionale

Environment, Waste Management & Water Treatment, Infrastructures & Construction



Brazil, Europe, Middle East

27

Italy



## Costanzo Graffi

Director at AECOM

### Ambiti di esperienza professionale

Sales, Brand Development & Positioning, Business Development

### Settori di esperienza professionale

Infrastructures & Construction, Smart Mobility & ITS



EMEA (Europe, Middle East, Africa), Asia

28

Luxembourg



## Giovanni Gribaudo

Global Director Digital Excellence at Ferrero

### Ambiti di esperienza professionale

Digital Innovation, E-commerce, Brand Development & Positioning, Marketing, Digital Marketing, Public Relations, Project Management, Funding

### Settori di esperienza professionale

Automotive, Beauty & Personal Care, Consumer Goods & Appliances, Food & Beverage, Information & Communication Technologies, Media & Entertainment



UK

29 Thailand



### Dario La Micela


Global Product and Consumer Quality Director at Pandora

#### Ambiti di esperienza professionale

Product Development & Engineering, Quality Management, Project Management, Management

#### Settori di esperienza professionale

Fashion & Jewelry, Real Estate

 Europe, China and Thailand

30 UK



### Stefano Mainero

Founder, CEO  
EPN Consulting Limited

#### Ambiti di esperienza professionale

Sales, Brand Development & Positioning, Marketing, Business Development, Project Management, Funding, Management, Entrepreneurship

#### Settori di esperienza professionale

Environment, Waste Management & Water Treatment, Smart Mobility & ITS, European Affairs

 UK, Ireland, Spain

31 Brazil



### Giorgio Milo


General Manager/Consultant  
Pharmaceutical Industry at Milo

#### Ambiti di esperienza professionale

Product Development & Engineering, Sales, Brand Development & Positioning, Business Development, Management

#### Settori di esperienza professionale

Pharmaceutical, Life Sciences & Medical Devices

 USA, Brazil, Italy

32 USA



### Belmer Negrillo

Director of Design Innovation @ Wells Fargo's Strategy, Digital, and Innovation (SDI) team.

#### Ambiti di esperienza professionale

Digital Innovation, Project Management, Management, Human-centered Design, AR, AI

#### Settori di esperienza professionale

Design (i.e. user experience, service design, etc.), Information & Communication Technologies

 USA, Brazil, Worldwide

33

USA



### Gabriele Pansa

Product Leader at Intuit

#### Ambiti di esperienza professionale

Product Development & Engineering, Digital Innovation, E-commerce, Funding, Management

#### Settori di esperienza professionale

Information & Communication Technologies



US, Europe

34

Hong Kong



### Giovanni Patella

Head of Project Management Office (PMO) ASIA at Generali

#### Ambiti di esperienza professionale

Procurement / Purchasing & Supply Chain Management, Project Management

#### Settori di esperienza professionale

Pharmaceutical, Life Sciences & Medical Devices, Insurance



Italy, Switzerland, Hong Kong,

35

UAE



### Visar Sala

Managing Director, Strategy & Consulting Lead for Middle East and ASIAM at Accenture

#### Ambiti di esperienza professionale

Procurement / Purchasing & Supply Chain Management, Quality Management, Digital Innovation, Brand Development & Positioning, Marketing, Digital Marketing, Business Development, Project Management, Finance, Management

#### Settori di esperienza professionale

Automotive, Consumer Goods & Appliances, Fashion & Jewelry, Food & Beverage, Information & Communication Technologies, Infrastructures & Construction, Manufacturing & Machinery, Marine/Naval Industry, Real Estate, Smart Mobility & ITS



Germany, Turkey, UAE

36

Singapore



### Cesare Tagliaferri

Chief Technology Officer & Director at Mintable

#### Ambiti di esperienza professionale

Digital Innovation, Business Development, Project Management, Finance, Funding, Trading & Risk Management, General Management, Web3 & blockchain, AI

#### Settori di esperienza professionale

Information & Communication Technologies, Software development, Cyber Security, Cloud Computing and Infrastructure



Singapore & ASEAN, South-Korea, Australia

37 United Arab Emirates



**Patrick Tonon**

Senior Business Development Manager - Reach Food Group

**Ambiti di esperienza professionale**

Sales, Business Development

**Settori di esperienza professionale**

Food & Beverage



Australia, Emirati Arabi Uniti, Arabia Saudita

38 Switzerland



**Davide Vassallo**

Chief Executive Officer at DSS

**Ambiti di esperienza professionale**

Brand Development & Positioning, Management, Merges & Acquisitions

**Settori di esperienza professionale**

Clean Technologies & Renewable Energies, Environment, Waste Management & Water Treatment, Consulting & Business Services



USA, Switzerland, Middle East

39 Switzerland



**Riccardo Vola**

General Manager Southern Europe - Zalando

**Ambiti di esperienza professionale**

E-commerce, Brand Development & Positioning, Business Development, Digital innovation

**Settori di esperienza professionale**

Beauty & Personal Care, Consumer Goods & Appliances, Fashion & Jewelry, Food & Beverage



Italy, Switzerland, UK

40 UK



**Raffaella Vota**

Creative Agency Lead @ LinkedIn Driving Creative Solutions

**Ambiti di esperienza professionale**

Production, E-commerce, Brand Development & Positioning, Marketing, Digital Marketing, Management

**Settori di esperienza professionale**

Automotive, Beauty & Personal Care, Consumer Goods & Appliances, Design (i.e. interior design, furniture, etc.), Fashion & Jewelry, Pharmaceutical, Life Sciences & Medical Devices, Smart Mobility & ITS



Europe - North America - Asia - Latin America