

“MENTORING FOR INTERNATIONAL GROWTH”

Mentor profiles 2023

Partners



MENTORING D'IMPRESA GRATUITO SU MERCATI ESTERI - 30 ORE

TROVA IL TUO MENTOR



sei un imprenditore o manager d'azienda piemontese

sei interessato a migliorare le tue vendite all'estero o il tuo prodotto

sei interessato ad avere una consulenza gratuita di 30 ore da un Mentor



Il **MENTOR**: è un professionista italiano che vive e lavora all'estero in grandi multinazionali. Per un senso di “give back” verso il proprio territorio, si mette a disposizione, gratuitamente, per condividere al sua esperienza e consigliare un imprenditore della sua regione.

Sei interessato?

 consulta i 40 profili, opzionando la modalità full screen della presentazione e poi cliccando sull'icona di LinkedIn per visionare il profilo completo

 opziona fino a 3 Mentor

 candidati entro il 20 novembre 2023

1

France



Roberto Agnoli

Independent Consultant
(Previously CCO and VP Global Services)

Ambiti di esperienza professionale

General Management, Product and Services Development, Sales and Marketing, Business Development, Start-up ecosystem

Settori di esperienza professionale

Information & Communication Technologies



France, USA, Worldwide

2

USA



Anna Andreis

SVP, Group Director McCann NY -
Global Sustainability Practice Lead,
MW

Ambiti di esperienza professionale

Brand Development & Positioning, Marketing

Settori di esperienza professionale

Beauty & Personal Care, Consumer Goods & Appliances, Food & Beverage, Media & Entertainment, Pharmaceutical, Sustainability, Financial Services



USA, Italia

3

France



Fabrizio Anzalone

Managing Director SCM Group
France

Ambiti di esperienza professionale

Product Development & Engineering, Sales, Business Development, Management, Human Resources

Settori di esperienza professionale

Automotive, Manufacturing & Machinery



Brazil, Argentina, Russia, India, USA, France

4

China



Nicola Autano

Industrial Site Director
DiaSorin

Ambiti di esperienza professionale

Manufacturing Setup & Startup, Product Development & Engineering, Project Management, Validation & Pharma Production

Settori di esperienza professionale

Manufacturing & Machinery, Pharmaceutical, Life Sciences & Medical Devices



China, USA, EU

5

USA



Emanuela Balleria

Senior Director
BioMarin Pharmaceutical

Ambiti di esperienza professionale

Brand Development & Positioning, Marketing, Management

Settori di esperienza professionale

Pharmaceutical, Life Sciences & Medical Devices



US, Canada, Europe, Middle East, Latin America, Asia Pacific.

6

Italy



Gianluca Bisceglie

Director of Finance And Administration
@Telsy

Ambiti di esperienza professionale

Product Development & Engineering, Digital Innovation, Brand Development & Positioning, Digital Marketing, Business Development, Project Management, Finance, Funding, Management

Settori di esperienza professionale

Information & Communication Technologies, Investment management



Germany, UK, UAE, Italy, Russia, USA

7

USA



Arrigo Bodda

Angel Investor
Strategy Consultant
HR and HRTech Advisor

Ambiti di esperienza professionale

Angel Investing, Business Development, International Human Resources

Settori di esperienza professionale

Automotive, Design (i.e. interior design, furniture, etc.), Food & Food ingredients, Media & Entertainment



USA, Worldwide

8

Bahrain



Alberto Boffa Bes

Sales Management @Beamit

Ambiti di esperienza professionale

Sales, Marketing, Business Development

Settori di esperienza professionale

Automotive, Food & Beverage, Manufacturing & Machinery



Sub-Saharan Africa and Middle East

9 United Arab Emirates



Luigi Bologna

General Manager at Dyson

Ambiti di esperienza professionale

Sales, E-commerce, Brand Development & Positioning, Marketing, Digital Marketing, Business Development, Finance, Management, Human Resources

Settori di esperienza professionale

Beauty & Personal Care, Consumer Goods & Appliances



UAE, Italy

10 South Africa



Alberto Borello

Operations manager at Fountain Green Energy

Ambiti di esperienza professionale

Product Development & Engineering, Business Development, Project Management, Management

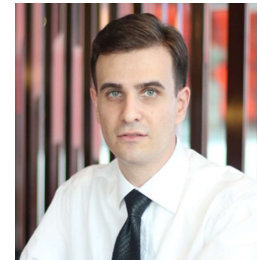
Settori di esperienza professionale

Clean Technologies & Renewable Energies, Environment, Waste Management & Water Treatment, Infrastructures & Construction



South Africa, Italy, Brazil

11 Thailand



Pietro Borsano

Attorney at law

Advising Asia - Business & Legal Consulting Co., Ltd.

Ambiti di esperienza professionale

Digital Innovation, Marketing, Business Development, Project Management

Settori di esperienza professionale

Automotive, Manufacturing & Machinery, Marine / Naval Industry, Plastics & Chemicals



China, Thailand, Malaysia, Viet Nam, Myanmar, Indonesia, Singapore

12 USA



Enrico Bracalente

Director, Product Management - Dell Technologies

Ambiti di esperienza professionale

Product Development & Engineering, Sales, Marketing, Business Development, Project Management, Product Lifecycle Management

Settori di esperienza professionale

Consumer Goods & Appliances, Information & Communication Technologies, Computer Software and Hardware, Semiconductors



USA, Worldwide

13

USA



Elisa Calvo Tone

Director at Framatome

Ambiti di esperienza professionale

Product Development & Engineering, Sales, Business Development, Management

Settori di esperienza professionale

Clean Technologies & Renewable Energies, Nuclear



USA, France

14

USA



Paolo Carollo

Head US East Region, Geocycle - Holcim

Ambiti di esperienza professionale

Project Development, Start ups & First of a kind, International Technology licensing, Supply Chain design, Carbon Transition, Strategy, Profit & Loss management, Project Finance, Operational Excellence, Business Development, Finance.

Settori di esperienza professionale

Construction Materials, Clean Technologies & Renewable Energies, Recycling & Circular Solutions, EPC, Chemicals



North America

15

Belgium



Michele Cimmino

Manager @ Cyrius Consulting

Ambiti di esperienza professionale

Sales, Marketing, Public Relations, Business Development, Management

Settori di esperienza professionale

Information & Communication Technologies, Pharmaceutical, Life Sciences & Medical Devices



Europe, EMEA, Asia

16 Brazil



Luca Ciriaco

Manager @ Cyrius Consulting

Ambiti di esperienza professionale

Procurement / Purchasing & Supply Chain Management, Product Development & Engineering, Production, Quality Management, Digital Innovation, Business Development, Project Management, Management

Settori di esperienza professionale

Additive Manufacturing & Robotics, Automotive, Information & Communication Technologies, Manufacturing & Machinery



Brazil, Mexico, Italy

17 USA



Rob Dolci

Head of Digital Satellite Enel X & Battery Storage Solutions

Ambiti di esperienza professionale

Product Development & Engineering, Production, Quality Management, Digital Innovation, Marketing, Business Development

Settori di esperienza professionale

Additive Manufacturing & Robotics, Automotive, Clean Technologies & Renewable Energies



UK, Italy, USA

18 Italy



Massimo De Piccoli

Chief Operating Officer & Technical Manager @ Baomarc Automotive Solutions SpA

Ambiti di esperienza professionale

Procurement / Purchasing & Supply Chain Management, Product Development & Engineering, Production, Digital Innovation, Public Relations, Project Management, Management

Settori di esperienza professionale

Automotive



Cina, India, Messico

19

USA



Ilaria Dutto

Marketing General Manager,
East Coast Region at Eataly
USA

Ambiti di esperienza professionale

Brand Development &
Positioning, Marketing, Public
Relations, Project
Management, Management

Settori di esperienza professionale

Food & Beverage



USA

20 Switzerland



Luca Ecari

Business Insights & Analytics
Director at KENVUE

Ambiti di esperienza professionale

Production, Digital Innovation,
E-commerce, Project
Management, Management

Settori di esperienza professionale

Beauty & Personal Care,
Consumer Goods &
Appliances, Food & Beverage,
Pharmaceutical, Life Sciences
& Medical Devices



Worldwide

21

Italy



Alessandro Fiorito

Global Head of Operations at
Eurotech

Ambiti di esperienza professionale

Business Management /
Operations / Procurement &
Supply Chain Management /
Product Development &
Engineering / Quality
Management / Project
Management

Settori di esperienza professionale

Automotive, Information &
Communication Technologies



UK, South Africa,
China

22 USA



Matteo Gallina

Digital Engineering Practice
Leader for Americas - Information
Services Group (ISG)

Ambiti di esperienza professionale

Digital Transformation,
Information Technology,
Product Development &
Engineering, Finance,
Purchasing & Supply Chain,
Project Management

Settori di esperienza professionale

Digital and Information
Technology, Utilities,
Automotive and Industrial
Manufacturing



USA

23 Thailand



Carlo Gardella

Managing Partner
Advising Asia Business & Legal
Consulting Co.,Ltd.

Ambiti di esperienza professionale

Marketing,
Business Development,
Management; Sales , Market
entry

Settori di esperienza professionale

Automotive,
Food & Beverage,
Imballaggio flessibile,
Manufacturing & Machinery,
Pharmaceutical,Naval industry



Thailandia,Indonesia,
India, Vietnam, Singapore,
China

24 Italy



Davide Gentile

Sales and Business Development
Manager - USA - Europe at
Baglioni S.p.a.

Ambiti di esperienza professionale

Product Development &
Engineering, Production, Sales,
Brand Development &
Positioning, Business
Development, Project
Management, Management

Settori di esperienza professionale

Manufacturing & Machinery



USA, China, Italy

25 USA



Elisa George

Founder of ALLORA and Chief
Marketing Officer for CPG
brands

Ambiti di esperienza professionale

Digital Innovation,
E-commerce,
Brand Development &
Positioning, Marketing,
Digital Marketing,
Public Relations,
Management

Settori di esperienza professionale

Beauty & Personal Care,
Consumer Goods &
Appliances,
Food & Beverage,
Media & Entertainment



USA, Worldwide

26

Brazil



Fabrizio Gibin

Manager @ Enel Green Power

Ambiti di esperienza professionale

Power Plant Engineering & Construction and Operation & Maintenance

Settori di esperienza professionale

Environment, Waste Management & Water Treatment, Infrastructures & Construction



Brazil, Europe, Middle East

27

Italy



Costanzo Graffi

Director at AECOM

Ambiti di esperienza professionale

Sales, Brand Development & Positioning, Business Development

Settori di esperienza professionale

Infrastructures & Construction, Smart Mobility & ITS



EMEA (Europe, Middle East, Africa), Asia

28

Luxembourg



Giovanni Gribaudo

Global Director Digital Excellence at Ferrero

Ambiti di esperienza professionale

Digital Innovation, E-commerce, Brand Development & Positioning, Marketing, Digital Marketing, Public Relations, Project Management, Funding

Settori di esperienza professionale

Automotive, Beauty & Personal Care, Consumer Goods & Appliances, Food & Beverage, Information & Communication Technologies, Media & Entertainment



UK

29 Thailand



Dario La Micela

Global Product and Consumer Quality Director at Pandora

Ambiti di esperienza professionale

Product Development & Engineering, Quality Management, Project Management, Management

Settori di esperienza professionale

Fashion & Jewelry, Real Estate



Europe, China and Thailand

30 UK



Stefano Mainero

Founder, CEO
EPN Consulting Limited

Ambiti di esperienza professionale

Sales, Brand Development & Positioning, Marketing, Business Development, Project Management, Funding, Management, Entrepreneurship

Settori di esperienza professionale

Environment, Waste Management & Water Treatment, Smart Mobility & ITS, European Affairs



UK, Ireland, Spain

31 Brazil



Giorgio Milo

General Manager/Consultant
Pharmaceutical Industry at Milo

Ambiti di esperienza professionale

Product Development & Engineering, Sales, Brand Development & Positioning, Business Development, Management

Settori di esperienza professionale

Pharmaceutical, Life Sciences & Medical Devices



USA, Brazil, Italy

32 USA



Belmer Negrillo

Director of Design Innovation @ Wells Fargo's Strategy, Digital, and Innovation (SDI) team.

Ambiti di esperienza professionale

Digital Innovation, Project Management, Management, Human-centered Design, AR, AI

Settori di esperienza professionale

Design (i.e. user experience, service design, etc.), Information & Communication Technologies



USA, Brazil, Worldwide

33

USA



Gabriele Pansa

Product Leader at Intuit

Ambiti di esperienza professionale

Product Development & Engineering, Digital Innovation, E-commerce, Funding, Management

Settori di esperienza professionale

Information & Communication Technologies



US, Europe

34

Hong Kong



Giovanni Patella

Head of Project Management Office (PMO) ASIA at Generali

Ambiti di esperienza professionale

Procurement / Purchasing & Supply Chain Management, Project Management

Settori di esperienza professionale

Pharmaceutical, Life Sciences & Medical Devices, Insurance



Italy, Switzerland, Hong Kong,

35

UAE



Visar Sala

Managing Director, Strategy & Consulting Lead for Middle East and ASIAM at Accenture

Ambiti di esperienza professionale

Procurement / Purchasing & Supply Chain Management, Quality Management, Digital Innovation, Brand Development & Positioning, Marketing, Digital Marketing, Business Development, Project Management, Finance, Management

Settori di esperienza professionale

Automotive, Consumer Goods & Appliances, Fashion & Jewelry, Food & Beverage, Information & Communication Technologies, Infrastructures & Construction, Manufacturing & Machinery, Marine / Naval Industry, Real Estate, Smart Mobility & ITS



Germany, Turkey, UAE

36

Singapore



Cesare Tagliaferri

Chief Technology Officer & Director at Mintable

Ambiti di esperienza professionale

Digital Innovation, Business Development, Project Management, Finance, Funding, Trading & Risk Management, General Management, Web3 & blockchain, AI

Settori di esperienza professionale

Information & Communication Technologies, Software development, Cyber Security, Cloud Computing and Infrastructure



Singapore & ASEAN, South-Korea, Australia

37 United Arab Emirates



Patrick Tonon

Senior Business Development Manager - Reach Food Group

Ambiti di esperienza professionale

Sales, Business Development

Settori di esperienza professionale

Food & Beverage



Australia, Emirati Arabi Uniti, Arabia Saudita

38 Switzerland



Davide Vassallo

Chief Executive Officer at DSS

Ambiti di esperienza professionale

Brand Development & Positioning, Management, Merges & Acquisitions

Settori di esperienza professionale

Clean Technologies & Renewable Energies, Environment, Waste Management & Water Treatment, Consulting & Business Services



USA, Switzerland, Middle East

39 Switzerland



Riccardo Vola

General Manager Southern Europe - Zalando

Ambiti di esperienza professionale

E-commerce, Brand Development & Positioning, Business Development, Digital innovation

Settori di esperienza professionale

Beauty & Personal Care, Consumer Goods & Appliances, Fashion & Jewelry, Food & Beverage



Italy, Switzerland, UK

40 UK



Raffaella Vota

Creative Agency Lead @ LinkedIn Driving Creative Solutions

Ambiti di esperienza professionale

Production, E-commerce, Brand Development & Positioning, Marketing, Digital Marketing, Management

Settori di esperienza professionale

Automotive, Beauty & Personal Care, Consumer Goods & Appliances, Design (i.e. interior design, furniture, etc.), Fashion & Jewelry, Pharmaceutical, Life Sciences & Medical Devices, Smart Mobility & ITS



Europe - North America - Asia - Latin America